

# cost**data**<sup>®</sup> calculation software description

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# 1 Performance description costdata® calculation

#### 1.1 Modules



The costdata® calculation consists of the following several modules:

- Database wages and salaries
- Database material costs
  - o Metals, incl. material simulation module
  - Polymers
- Database overhead costs
- Database workplaces, incl. machine hourly rate simulation module
- Database currencies
- Calculation module
  - o Cycle time module
- Share and saving database as knowledge database (My data/Our data)
- Reference databases of products and processes

#### 1.2 Features

The software costdata\* calculation provides the analysis and evaluation of the costs of components, assemblies and tools, which might be produced by the following methods:

- moulding (casting, sintering, injection moulding, extrusion, ...)
- forming (pressure forming, deep drawing, forming by bending, ...)
- separating (punching, shear cutting, laser cutting and laser drilling, eroding, metal cutting, drilling, milling, turning, broaching, sawing, grinding, lapping, spark eroding, cleaning, ...)
- joining (welding, soldering, riveting, mounting, pressing, vulcanizing, ...)
- reworking (deburring, purifying, cable assembling, quality control, composition, ....)
- coating (varnishing, galvanising, spraying, ...)
- altering of material properties (hardening, annealing, preheating, ...)
- miscellaneous (robots, compression moulds PU foam, cutting-grinding-washing-line, serigraphy, ...)

The following analyses are available:

- cost driver analysis (calculation of the cost driver)
- relocation
- efficiency analysis
- calculation of the preproduction costs
- changes in costs (cost simulation of change in single values)
- volume calculation
- currency conversion
- breakeven analysis



- supplier analysis (development)
- overhead-covering

In addition, the standard analyzes are available:

- calculation of setup costs
- cost change (cost simulations when changing use factors)

# 1.3 costdata® databases/input factors

Databases, input factors and benchmarks with relevant information are part of the costdata\* calculation and under the licence agreement available for the customer. The scope and content of the data are determined as part of the updates of costdata and will be updated every three (3) months and supplemented by additional data records. These updates are part of the licence agreement. As reference data, the following data are considered:

- country-/benchmark-data/overhead costs
- wages/salaries
- material (e.g. mechanical and physical properties and chemical composition)
- material prices (steels, metals, alloys and polymers/plastics)
- machine costs

Within the costdata\* calculation additional databases (MyData, OurData) are included in which the user can modify, add and edit his/her own data. The implementation of an update only refreshes the databases of costdata GmbH. The data and content entered by the user himself/herself remain unaffected and must be changed -if necessary- by the user himself/herself.

# 1.3.1 costdata® overhead costs

The costdata\* overhead costs database contains more than 4 million overhead factors of >30 industries and over 2,100 regions worldwide. The guided countries include partly tariff zones, industrial parks, outskirts, etc.

The costdata\* benchmark country data contain essentially the most important structural costs of the major industrialized countries in the world. The content for each country includes the following input factors for calculation:

- social costs
- costs of space
- interest charges
- energy costs



Example selection overhead factors



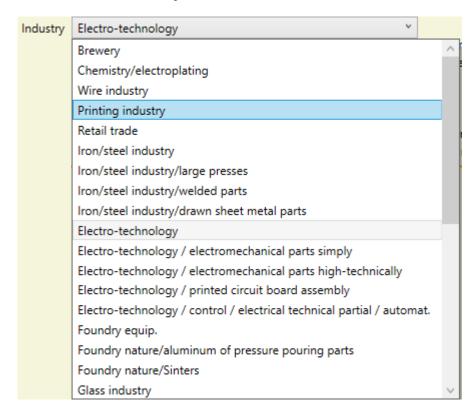
# 1.3.2 costdata® wages and salaries

The costdata\* wages and salaries currently include wages and salaries of more than 2,100 areas worldwide for 10 wage and salary groups in 15 industries. The content for each country includes the following data necessary for the calculation:

- wages and salaries
- extra pay
- incidental wage costs

Other regions will be added constantly. There are for example tariff zones, border areas, industrial parks and city areas considered.

# Overview of the available 15 industries





# Overview of the available 10 wage and salary groups

# wage groups

# salary groups

# costdata wages

# costdata salaries

| Group                            |
|----------------------------------|
| Unskilled employee/inexperienced |
| Unskilled employee/experienced   |
| Trained employee/inexperienced   |
| Trained employee/experienced     |
| Specialist/inexperienced         |
| Specialist/experienced           |
| Assistant foreman/inexperienced  |
| Assistant foreman/experienced    |
| Foreman/inexperienced            |
| Foreman/experienced              |

| Group  |
|--|
| Trainees 1st level training                      |
| Trainees 2nd level training                      |
| Unskilled/inexperienced office staff             |
| Unskilled/experienced office staff               |
| Inexperienced specialist                         |
| Experienced specialist                           |
| Specialist with specialized university education |
| Specialist with university education             |
| Executives                                       |
| Management                                       |

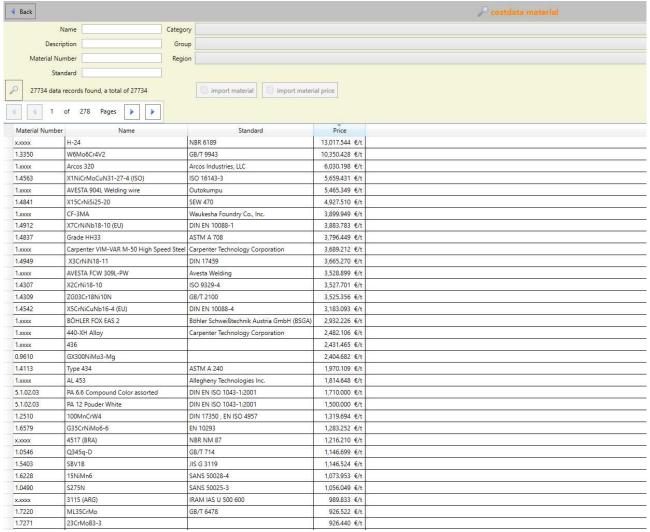


#### 1.3.3 costdata® material costs

The costdata\* material costs currently contain a database with >27,000 material data of the most common materials of polymer and plastics, aluminium, various metallic alloys and steels for 8 economic areas (Europe, North and Central Asia, North America, East Asia, South America, South Asia, South Africa, Southeast Asia).

Furthermore the costdata\* material costs contain the prices per ton as well as the properties of the material (e.g. mechanical and physical properties and chemical composition). There is the possibility of programming an interface to existing ERP systems, to transmit such data.

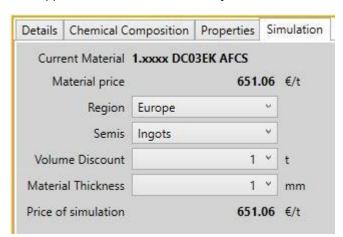
- Material price in € per tonne
- Chemical composition
- Mechanical properties
- Standard references and international names
- Typical applications



Example record material



The material simulation module allows to make concretions on the material data. The user thus receives indication values for the price changes in relation to regional market effects, volume effects and semi-finished product effects. The simulation uses all contained steel and non-steel alloys within the material database. The simulation gives the user significantly more concrete data for materials and can thus adapt his calculations to the conditions of the suppliers. Scenarios for suppliers in different country regions or purchase quantities can be mapped and increase the accuracy of the calculation.



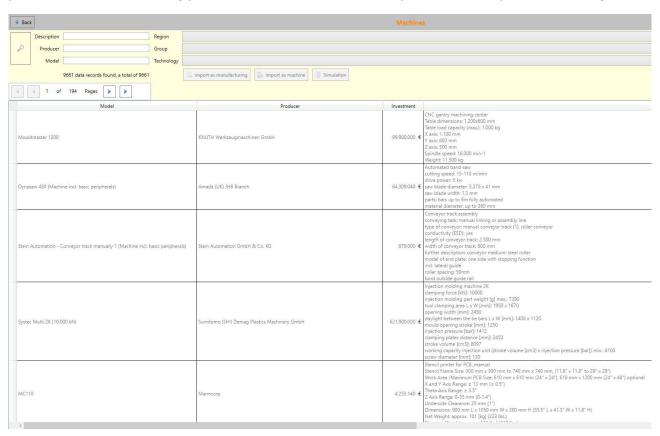
#### 1.3.4 costdata® workplaces

The costdata\* workplaces currently contain the data from > 10,500 machines with detailed information, prices and simulations for the usual production processes for 8 economic areas (Europe, North and Central Asia, North America, East Asia, South America, South Asia, Southern Africa, Southeast Asia). The data of the machines containing among other things machines for the following assembly methods:

- moulding (casting, sintering, injection moulding, extrusion, ...)
- forming (pressure forming, deep drawing, forming by bending, ...)
- separating (punching, shear cutting, laser cutting and laser drilling, eroding, metal cutting, drilling, milling, turning, broaching, sawing, grinding, lapping, spark eroding, cleaning, ...)
- joining (welding, soldering, riveting, mounting, pressing, vulcanizing, ...)
- reworking (deburring, purifying, cable assembling, quality control, composition, ...)
- coating (varnishing, galvanising, spraying, ...)
- altering of material properties (hardening, annealing, preheating, ...)
- miscellaneous (robots, compression moulds PU foam, cutting-grinding-washing-line, serigraphy, ...)

Relating to every machine you will find information about e.g. energy demand, floor space, numbers of employees, etc. as well as typical features of the associated assembly method (e.g. pressing force, etc.).

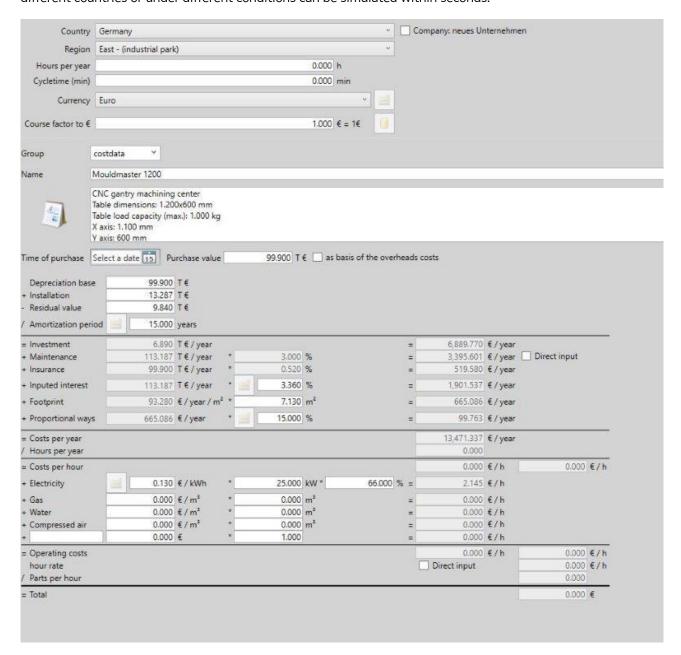
Each workplace-record may be imported to the calculation and there it is changeable or adjustable. Thus it is possible to calculate with daily precision a machine-hour rate or the process cost of a product accurately.



Example record machine



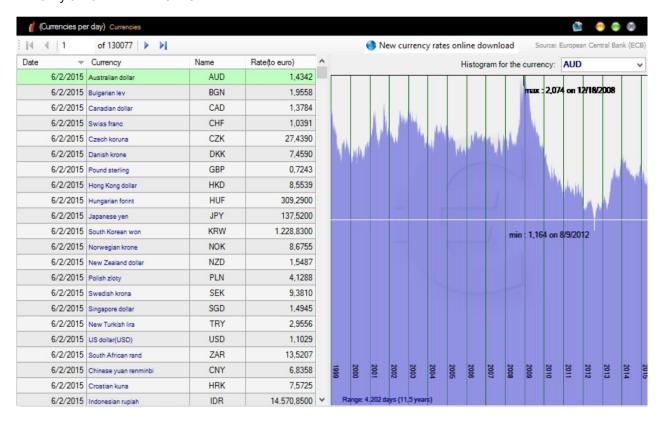
Within the machine database, the machine user-specific information are available to the user by direct selection of a machine. The machine hourly rate simulation module is also able to determine the result of a machine hourly rate without a complete costly installation of a calculation. A comparison of machine hourly rates for different countries or under different conditions can be simulated within seconds.





### 1.3.5 costdata® currencies

The default currency is Euro. The costdata\* currencies contain all major currency exchange rates and their progress at a glance. New currency exchange rates can be generated and updated manually daily and any time by the user. At a touch of a button the data records in costdata\* calculation can be converted in any other currency of costdata\* currencies.



Example currencies

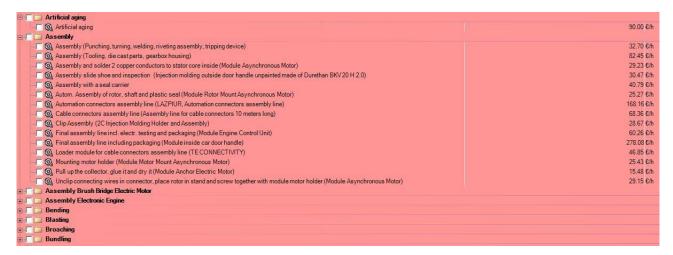


# 1.3.6 Reference database of products and processes

This reference database allows you to import ready-made products and processes that can be easily modified to calculate the desired product or process.



The processes consist of common production methods.





# 1.4 Cycle time module

The cycle time module includes technology programs in the following categories:

| category                                       | program  |
|--|--|
| general  | pick and place   |
| 50.10.4.                                       | data entry   |
|  | string damping   |
|  | check torque specified   |
|  | going  |
|  | putting gloves on  |
|  | characteristics  |
|  | reading  |
|  | non-productive machine times   |
|  | machining  |
|  | oils and fats  |
|  | place  |
|  | cleaning   |
|  | transporting by air hoist  |
|  | open the packing   |
|  | using tool   |
| preposition                                    | preposition  |
| coating (painting, coating, galvanising, etc.) | chromating Zn_Fe Cr 6 free   |
| 5 1  | painting, automat  |
|  | painting, electrostatic  |
|  | painting, cabin  |
| operating                                      | control element (lever, crank,)  |
| 1 0  | handswitch or footswitch   |
|  | open or close a splash and chip safeguarding   |
|  | cutting tool, switching on and off   |
| drilling                                       | drilling   |
|  | tapping, fine thread   |
|  | tapping, regular thread  |
| clips working                                  | clips adjusting  |
|  | clips attachment   |
|  | clips screw in   |
| turning  | cutting WSP  |
|  | external turning WSP   |
|  | internal turning WSP   |
| die-casting                                    | die-casting  |
| deposit  | deposit / surface <= 0,25 qm   |
|  | deposit / surface > 0,25 qm und <= 1,5 qm  |
|  | deposit / surface > 1,5 qm   |
| mounting                                       | mounting   |
| milling  | bevel gear milling   |
|  | milling gooves   |
|  | end mill   |
|  | worm wheel milling   |
|  |  |
|  | face milling   |
|  |  |
|  | face milling   |
| gas welding and hard soldering                 | face milling vertical roll milling   |
| gas welding and hard soldering                 | face milling vertical roll milling rack milling  |
| gas welding and hard soldering<br>grip         | face milling vertical roll milling rack milling movement, gas welding and hard soldering   |
|  | face milling vertical roll milling rack milling movement, gas welding and hard soldering welding time alone, gas welding and hard soldering  |
|  | face milling vertical roll milling rack milling movement, gas welding and hard soldering welding time alone, gas welding and hard soldering grip with handheld magnet, surface <= 0,25 qm  |
|  | face milling  vertical roll milling  rack milling  movement, gas welding and hard soldering  welding time alone, gas welding and hard soldering  grip with handheld magnet, surface <= 0,25 qm  grip with hand or handheld magnet, surface > 0,25  |
|  | face milling  vertical roll milling  rack milling  movement, gas welding and hard soldering  welding time alone, gas welding and hard soldering  grip with handheld magnet, surface <= 0,25 qm  grip with hand or handheld magnet, surface > 0,25  grip with hand or handheld magnet, surface > 1,5 qm |



|  | manual lift truck                           |
|--|---|
|  | handcart                                    |
|  | wheelbarrow                                 |
|  | sack truck                                  |
| hand held engine-driven vehicles   | pallett truck                               |
| handling container   | driving a container                         |
| 5  | carry a container                           |
| retrieval  | retrieval                                   |
| plumbing work  | plumbing work                               |
|  | clamp on tube                               |
|  | tube on pipeline                            |
| glue   | glue  |
| manual arc welding   | movement, manual arc welding                |
|  | welding time alone, manual arc welding      |
| engine-driven vehicles   | d-seat-forklift truck                       |
|  | e/d-vehicle                                 |
|  | d-seat-forklift truck                       |
|  | lift truck reach truck                      |
| insertion of normed components   | hinges, springs, rings                      |
| insertion of normed components   | sheets, splints, cable ties                 |
| spot-welding   | movement, spot-welding                      |
| Spot Welding   | welding time alone, spot-welding            |
| broaching  | broaching                                   |
| reaming  | reaming                                     |
| sawing   | band saw                                    |
| grinding   | cylindrical grinding, outside               |
|  | cylindrical grinding, inside                |
|  | level grinding                              |
|  | spur gear-profile grinding                  |
|  | spur gear -generating grinding              |
| screwing work  | tapping screws                              |
|  | screw in                                    |
|  | mechanical screwing                         |
|  | insert screws                               |
|  | screwdriver                                 |
| gas-shielded welding   | drive socket movement, gas-shielded welding |
| gas-sillelueu welullig   | welding time alone, gas-shielded welding    |
| welding  | laser                                       |
| Welding  | welding MAG                                 |
|  | welding MIG Aluminium                       |
|  | welding WIG Aluminium                       |
| visually check   | visually check                              |
| locking and releasing  | adjust                                      |
|  | locking and releasing                       |
|  | locking and releasing, manual               |
|  | tensioning components                       |
| die casting  | die casting e-function                      |
| punching   | coil punching                               |
|  | roll punching                               |
|  | punching, manually inserting                |
|  | cutting                                     |
|  | deep-drawing                                |
| shows make in larger entire. (In such that the such that t | transfer press 6300 - 30000 kN              |
| change material properties (hardening, annealing, etc.)  | inductive hardening                         |
|  | inductive hardening, camshaft               |
| thermic cutting  | flame cutting                               |



|                             | wire-cut EDM   |
|-----------------------------|--|
|                             | laser cutting  |
|                             | plasma cutting                                       |
| transfer                    | transfer / surface <= 0,25 qm                        |
|                             | transfer / surface > 0,25 qm and <= 1,5 qm           |
| preliminaries               | up- and uncoupling of trailer                        |
|                             | entering or exiting                                  |
|                             | manual adjusting of fork                             |
|                             | taking and taking off of fork extension              |
|                             | opening and closing                                  |
|                             | safety of cargo                                      |
|                             | decant of container                                  |
| gear shaping                | gear shaping   |
| put away - stacked in slide | put away - stacked in slide                          |
| put away with grip          | put away with grip / surface <= 0,25 qm              |
|                             | put away with grip / surface > 0,25 qm und <= 1,5 qm |
|                             | put away with grip / surface > 1,5 qm                |
| put away without grip       | put away without grip / surface <= 0,25 qm           |
|                             | put away without grip / surface > 0,25 qm und <= 1,5 |
|                             | qm   |
|                             | put away without grip / surface > 1,5 qm             |
| tool changing               | insert and unclamp drill                             |
|                             | lathe tool holder                                    |
|                             | drill slip bushes                                    |
|                             | changing the insert                                  |
|                             | tool in tailstock                                    |
| additional duties           | walking of furhter metres                            |
|                             | removing magnet                                      |
|                             | emptying drawer                                      |
|                             | turning around components                            |
|                             |  |

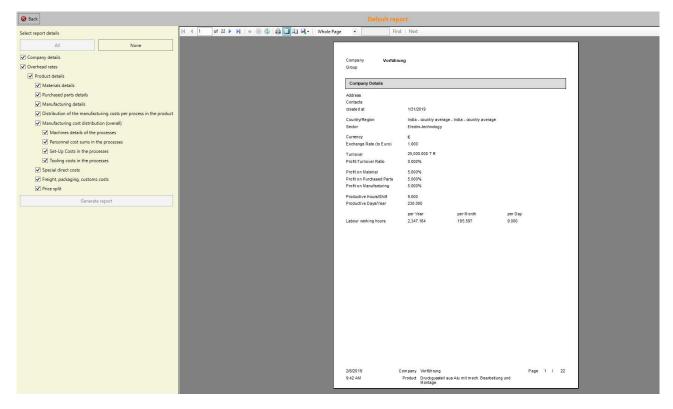


#### 1.5 Reports

The costdata\* calculation provides the following default reporting funktion:

- Company Details
- Overhead Factors
  - Product Details
    - Product Costs (Fixed Product)
    - Material
    - Purchased Parts
    - Manufacturing
    - Manufacturing (Overview)
    - Manufacturing (Chart)
      - Investments
      - Labour Costs
      - Set-Up Costs
      - Tooling Costs
    - Special Direct Costs
    - Freight, Packaging, Customs
    - Price Overview

The reports can be printed in PDF, Excel and Word format.



Creating custom reports

# 1.6 Languages

The costdata product cost analysis software is applicable in German and English. Other languages can be requested anytime.

